



REPEAT

Repeat Wines Imports

Distributor Information

Winery:

Belvidere Wines trading in the USA as 'Repeat Wine Imports'

525 Langhorne Creek Road

Belvidere, South Australia 5255

Attention: Simon West

simon.west@belviderewinery.com

North American Export Manager

Phone USA: +19259549625

Phone Australia: +61 412913120

Fax: +61 88536 4522

Pick Up point:

Groskopf Warehouse & Logistics

Address: 20580 8th St E, Sonoma, CA 95476

Phone: +1 707 939-3100

Fax: +1 707 939 3112

Us Import and Sales Office:

Repeat Wine Imports, Inc.

Attention: Ellen Forrest

3708 Mt. Diablo Blvd. Ste.120

Lafayette, CA 94549

Phone: +1 925-989-7303

Importer: Wine Direct

2210 New Hampshire,

Lawrence, Kansas 60046

Phone: +1 785-331-2774

All Purchase orders:

Please email to ellen@winbusinesssolutions.net and copy simon.west@belviderewinery.com

Purchase orders will be confirmed and quantity, pricing and vintages will be confirmed within 24 hours of receipt. Your orders will be processed for fulfillment at Groskopf Warehouse, as above. Your carrier will confirm pick-up schedule with Groskopf.

Trading Terms

Are in accordance with applicable state law:

- All sales are FOB, either ex-Groskopf or ex-Port Adelaide, Australia.
- All items will be invoiced at ruling published FOB price in accordance with any and all applicable state laws.
- Your invoices will be from Wine Direct and are payable 30 days ex- bill of lading date ex Groskopf Warehouse in California.
- Direct imports are ex-Port Adelaide and are payable 90 days ex-bill of lading.
- Payments will be made to Wine direct per their invoice address and bank details.

Samples:

- Distributor requested and approved sample withdrawal billings will be shared 50:50 laid into distributor warehouse cost basis.
- All sample billings will be on an original distributor invoice stating the purpose of samples and must be submitted with 60 days of sample date.

Programs / Bill Backs / Wine List / Purchase and Depletion Allowance:

- Strictly in accordance where permitted under state law.
- All programming is pre-approved in writing by Repeat Wine Imports. All claims for reimbursement must be supported by documentation evidencing the claim.

All original invoices are to be sent to :

Repeat Wine Imports c/o Wine Business Solutions
3708 Mt. Diablo Blvd. Ste. 120
Lafayette, CA 94549
Or via email to ellen@winebusinesssolutions.net

General Practice:

- Proper rotation of inventory is the responsibility of the Wholesaler.
- Any wine to be returned for credit or subject to destruction for credit must be pre-approved in writing by Belvidere Winery / Repeat Wine Importers.

REPEAT	Chardonnay+Sauvignon Blanc+Semillon	Shiraz+Zinfandel	Merlot+Cabernet Sauvignon+Petit Verdot
Current Vintage	2011	2012	2012
Alcohol	12.3%	14.0%	14.6%
Units/case	12	12	12
Cases/layer	14	14	14
Layers/pallet	4	4	4
Cases/layer	56	56	56
Wholesale price/case (ex Sonoma)	US\$66	US\$66	US\$66
EAN Bottle code	9343491000670	9343491000687	9343491000694
SCC Carton code	19343491000677	19343491000684	19343491000691